



Commercial Law for Managers: Advanced Level

Government, Legal & Public Sector

QGT-GOV-127 | Advanced | 5 or 10 days | Online, classroom, in-house

Course overview

Commercial Law for Managers: Advanced Level is an advanced programme for experienced practitioners in Commercial Law for Managers. It covers the principles, the requirements of international public-sector frameworks and GCC regulations, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Commercial Law for Managers
- Apply the relevant requirements of international public-sector frameworks and GCC regulations
- Apply advanced analysis methods to real operating data
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for government officials, legal advisors, compliance officers and policy teams with at least three years of experience.

Course outline (5 days)

Day 1: Core principles revisited

Fast review and recent changes in international public-sector frameworks and GCC regulations

Day 2: Advanced analysis methods

Detailed techniques, data interpretation and calculations

Day 3: Design and performance optimisation

Improving reliability, efficiency and cost

Day 4: Troubleshooting complex cases

Diagnosing multi-cause problems from field data

Day 5: Risk, decisions and integration

Building a risk-based plan and presenting recommendations

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
25 Jan – 5 Feb 2027	Nairobi	Classroom	10 days	\$9,900
12–16 Apr 2027	Munich	Classroom	5 days	\$5,500
2–13 Aug 2027	Dubai	Classroom	10 days	\$9,900
22–26 Nov 2027	Stockholm	Classroom	5 days	\$5,500
6–17 Dec 2027	Online (live)	Online (live)	10 days	\$5,500
19–30 Jun 2028	Paris	Classroom	10 days	\$9,900
24–28 Jul 2028	Lisbon	Classroom	5 days	\$5,500
30 Jul – 10 Aug 2028	Amman	Classroom	10 days	\$9,900
21–25 Aug 2028	Baku	Classroom	5 days	\$5,500
25 Sep – 6 Oct 2028	Online (live)	Online (live)	10 days	\$5,500
12–23 Feb 2029	Lagos	Classroom	10 days	\$9,900
25 Feb – 1 Mar 2029	Jeddah	Classroom	5 days	\$5,500
30 Apr – 11 May 2029	London	Classroom	10 days	\$9,900
3–7 Sep 2029	Tunis	Classroom	5 days	\$5,500
10–21 Sep 2029	Online (live)	Online (live)	10 days	\$5,500
28 Jan – 8 Feb 2030	Madrid	Classroom	10 days	\$9,900
17–21 Feb 2030	Salalah	Classroom	5 days	\$5,500
24 Mar – 4 Apr 2030	Jeddah	Classroom	10 days	\$9,900
15–19 Jul 2030	Sharjah	Classroom	5 days	\$5,500
26 Aug – 6 Sep 2030	Online (live)	Online (live)	10 days	\$5,500

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/commercial-law-for-managers-advanced-level/>

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