



Commercial Law for Managers

Government, Legal & Public Sector

QGT-GOV-109 | Foundation | 5 or 10 days | Online, classroom, in-house

Course overview

Commercial Law for Managers is an introduction that builds a solid working knowledge in Commercial Law for Managers. It covers the principles, the requirements of international public-sector frameworks and GCC regulations, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Commercial Law for Managers
- Apply the relevant requirements of international public-sector frameworks and GCC regulations
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for government officials, legal advisors, compliance officers and policy teams, new joiners and anyone who needs a solid grounding in the subject.

Course outline (5 days)

Day 1: Principles and terminology

Scope, key definitions and how Commercial Law for Managers fits into daily operations

Day 2: Codes, standards and requirements

What international public-sector frameworks and GCC regulations require, and how to read them

Day 3: Methods, tools and calculations

Step-by-step methods, checklists and worked examples

Day 4: Operation, inspection and common problems

Typical failures, warning signs and what to do about them

Day 5: Case studies, workshop and assessment

Group exercise on real cases and a final knowledge check

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
2–6 May 2027	Algiers	Classroom	5 days	\$5,500
7–18 Jun 2027	Prague	Classroom	10 days	\$9,900
12–16 Jul 2027	Tunis	Classroom	5 days	\$5,500
16–27 Aug 2027	Amsterdam	Classroom	10 days	\$9,900
29 Nov – 3 Dec 2027	Online (live)	Online (live)	5 days	\$3,000
10–14 Jan 2028	Edinburgh	Classroom	5 days	\$5,500
10–21 Jul 2028	Cape Town	Classroom	10 days	\$9,900
7–11 Aug 2028	Marrakech	Classroom	5 days	\$5,500
18–29 Sep 2028	Istanbul	Classroom	10 days	\$9,900
9–13 Oct 2028	Online (live)	Online (live)	5 days	\$3,000
4–8 Feb 2029	Dammam	Classroom	5 days	\$5,500
9–20 Jul 2029	Frankfurt	Classroom	10 days	\$9,900
10–14 Sep 2029	Madrid	Classroom	5 days	\$5,500
12–23 Nov 2029	London	Classroom	10 days	\$9,900
26–30 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
4–8 Mar 2030	Brussels	Classroom	5 days	\$5,500
5–16 May 2030	Kuwait City	Classroom	10 days	\$9,900
2–6 Sep 2030	Cape Town	Classroom	5 days	\$5,500
9–20 Sep 2030	Luanda	Classroom	10 days	\$9,900
7–11 Oct 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/commercial-law-for-managers/>

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