



Contracts for Procurement Professionals: Advanced Level

Supply Chain, Procurement & Logistics

QGT-SCM-127 | Advanced | 5 or 10 days | Online, classroom, in-house

Course overview

Contracts for Procurement Professionals: Advanced Level is an advanced programme for experienced practitioners in Contracts for Procurement Professionals. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Contracts for Procurement Professionals
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Apply advanced analysis methods to real operating data
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals with at least three years of experience.

Course outline (5 days)

Day 1: Core principles revisited

Fast review and recent changes in CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000

Day 2: Advanced analysis methods

Detailed techniques, data interpretation and calculations

Day 3: Design and performance optimisation

Improving reliability, efficiency and cost

Day 4: Troubleshooting complex cases

Diagnosing multi-cause problems from field data

Day 5: Risk, decisions and integration

Building a risk-based plan and presenting recommendations

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
22 Feb – 5 Mar 2027	Stockholm	Classroom	10 days	\$9,900
8–12 Mar 2027	Geneva	Classroom	5 days	\$5,500
13–24 Sep 2027	Berlin	Classroom	10 days	\$9,900
1–5 Nov 2027	Tunis	Classroom	5 days	\$5,500
8–19 Nov 2027	Online (live)	Online (live)	10 days	\$5,500
16–27 Jan 2028	Muscat	Classroom	10 days	\$9,900
21–25 Feb 2028	Prague	Classroom	5 days	\$5,500
8–19 May 2028	Kigali	Classroom	10 days	\$9,900
10–14 Sep 2028	Alexandria	Classroom	5 days	\$5,500
2–13 Oct 2028	Online (live)	Online (live)	10 days	\$5,500
25 Mar – 5 Apr 2029	Muscat	Classroom	10 days	\$9,900
27–31 May 2029	Al Khobar	Classroom	5 days	\$5,500
13–24 Aug 2029	Tunis	Classroom	10 days	\$9,900
17–21 Sep 2029	Abu Dhabi	Classroom	5 days	\$5,500
22 Oct – 2 Nov 2029	Online (live)	Online (live)	10 days	\$5,500
18 Feb – 1 Mar 2030	Tbilisi	Classroom	10 days	\$9,900
28 Apr – 2 May 2030	Kuwait City	Classroom	5 days	\$5,500
15–26 Sep 2030	Erbil	Classroom	10 days	\$9,900
4–8 Nov 2030	Frankfurt	Classroom	5 days	\$5,500
11–22 Nov 2030	Online (live)	Online (live)	10 days	\$5,500

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/contracts-for-procurement-professionals-advanced-level/>

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