



Contracts for Procurement Professionals

Supply Chain, Procurement & Logistics

QGT-SCM-107 | Foundation | 5 or 10 days | Online, classroom, in-house

Course overview

Contracts for Procurement Professionals is an introduction that builds a solid working knowledge in Contracts for Procurement Professionals. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Contracts for Procurement Professionals
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals, new joiners and anyone who needs a solid grounding in the subject.

Course outline (5 days)

Day 1: Principles and terminology

Scope, key definitions and how Contracts for Procurement Professionals fits into daily operations

Day 2: Codes, standards and requirements

What CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000 require, and how to read them

Day 3: Methods, tools and calculations

Step-by-step methods, checklists and worked examples

Day 4: Operation, inspection and common problems

Typical failures, warning signs and what to do about them

Day 5: Case studies, workshop and assessment

Group exercise on real cases and a final knowledge check

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
8–12 Feb 2027	Toronto	Classroom	5 days	\$5,500
28 Jun – 9 Jul 2027	Dubai	Classroom	10 days	\$9,900
19–23 Jul 2027	Prague	Classroom	5 days	\$5,500
30 Aug – 10 Sep 2027	Accra	Classroom	10 days	\$9,900
15–19 Nov 2027	Online (live)	Online (live)	5 days	\$3,000
3–7 Apr 2028	Prague	Classroom	5 days	\$5,500
1–12 May 2028	Luanda	Classroom	10 days	\$9,900
7–11 Aug 2028	Stockholm	Classroom	5 days	\$5,500
28 Aug – 8 Sep 2028	Kigali	Classroom	10 days	\$9,900
18–22 Sep 2028	Online (live)	Online (live)	5 days	\$3,000
19–23 Mar 2029	Manchester	Classroom	5 days	\$5,500
8–19 Jul 2029	Kuwait City	Classroom	10 days	\$9,900
16–20 Jul 2029	Amsterdam	Classroom	5 days	\$5,500
29 Oct – 9 Nov 2029	Casablanca	Classroom	10 days	\$9,900
3–7 Dec 2029	Online (live)	Online (live)	5 days	\$3,000
3–7 Feb 2030	Dammam	Classroom	5 days	\$5,500
17–28 Mar 2030	Algiers	Classroom	10 days	\$9,900
24–28 Jun 2030	Bangkok	Classroom	5 days	\$5,500
9–20 Sep 2030	Cape Town	Classroom	10 days	\$9,900
11–15 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/contracts-for-procurement-professionals/>

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