



Contracts for Procurement Professionals Masterclass

Supply Chain, Procurement & Logistics

QGT-SCM-167 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Contracts for Procurement Professionals Masterclass is a senior-level masterclass on strategy and performance in Contracts for Procurement Professionals. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Contracts for Procurement Professionals
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Contracts for Procurement Professionals

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
5–9 Apr 2027	Dubai	Classroom	5 days	\$5,500
24 May – 4 Jun 2027	Amsterdam	Classroom	10 days	\$9,900
16–20 Aug 2027	Houston	Classroom	5 days	\$5,500
17–28 Oct 2027	Sharm El Sheikh	Classroom	10 days	\$9,900
15–19 Nov 2027	Online (live)	Online (live)	5 days	\$3,000
12–16 Mar 2028	Salalah	Classroom	5 days	\$5,500
3–14 Apr 2028	Johannesburg	Classroom	10 days	\$9,900
10–14 Apr 2028	Singapore	Classroom	5 days	\$5,500
4–15 Sep 2028	Paris	Classroom	10 days	\$9,900
25–29 Sep 2028	Online (live)	Online (live)	5 days	\$3,000
8–12 Jan 2029	Singapore	Classroom	5 days	\$5,500
14–25 May 2029	Paris	Classroom	10 days	\$9,900
27–31 May 2029	Salalah	Classroom	5 days	\$5,500
18–29 Jun 2029	Marrakech	Classroom	10 days	\$9,900
12–16 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
25–29 Mar 2030	Vienna	Classroom	5 days	\$5,500
20–31 May 2030	Brussels	Classroom	10 days	\$9,900
30 Sep – 4 Oct 2030	Madrid	Classroom	5 days	\$5,500
7–18 Oct 2030	Singapore	Classroom	10 days	\$9,900
2–6 Dec 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/contracts-for-procurement-professionals-masterclass/>

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