



Executive Presence & Influence: Advanced Level

Leadership & Management

QGT-LEA-138 | Advanced | 5 or 10 days | Online, classroom, in-house

Course overview

Executive Presence & Influence: Advanced Level is an advanced programme for experienced practitioners in Executive Presence & Influence. It covers the principles, the requirements of leading management research and international best practice, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Executive Presence & Influence
- Apply the relevant requirements of leading management research and international best practice
- Apply advanced analysis methods to real operating data
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for executives, managers, team leaders and high-potential staff with at least three years of experience.

Course outline (5 days)

Day 1: Core principles revisited

Fast review and recent changes in leading management research and international best practice

Day 2: Advanced analysis methods

Detailed techniques, data interpretation and calculations

Day 3: Design and performance optimisation

Improving reliability, efficiency and cost

Day 4: Troubleshooting complex cases

Diagnosing multi-cause problems from field data

Day 5: Risk, decisions and integration

Building a risk-based plan and presenting recommendations

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
11–22 Jan 2027	Tunis	Classroom	10 days	\$9,900
21–25 Jun 2027	Cape Town	Classroom	5 days	\$5,500
28 Jun – 9 Jul 2027	Luanda	Classroom	10 days	\$9,900
16–20 Aug 2027	Toronto	Classroom	5 days	\$5,500
29 Nov – 10 Dec 2027	Online (live)	Online (live)	10 days	\$5,500
6–17 Mar 2028	Cape Town	Classroom	10 days	\$9,900
15–19 May 2028	Milan	Classroom	5 days	\$5,500
22 May – 2 Jun 2028	Copenhagen	Classroom	10 days	\$9,900
26–30 Jun 2028	Casablanca	Classroom	5 days	\$5,500
28 Aug – 8 Sep 2028	Online (live)	Online (live)	10 days	\$5,500
15–26 Jan 2029	Frankfurt	Classroom	10 days	\$9,900
19–23 Feb 2029	Singapore	Classroom	5 days	\$5,500
26 Feb – 9 Mar 2029	Geneva	Classroom	10 days	\$9,900
4–8 Mar 2029	Erbil	Classroom	5 days	\$5,500
12–23 Mar 2029	Online (live)	Online (live)	10 days	\$5,500
1–12 Apr 2030	Copenhagen	Classroom	10 days	\$9,900
21–25 Apr 2030	Cairo	Classroom	5 days	\$5,500
15–26 Sep 2030	Doha	Classroom	10 days	\$9,900
30 Sep – 4 Oct 2030	Casablanca	Classroom	5 days	\$5,500
28 Oct – 8 Nov 2030	Online (live)	Online (live)	10 days	\$5,500

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/executive-presence-and-influence-advanced-level/>

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