



Government Procurement Masterclass

Government, Legal & Public Sector

QGT-GOV-157 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Government Procurement Masterclass is a senior-level masterclass on strategy and performance in Government Procurement. It covers the principles, the requirements of international public-sector frameworks and GCC regulations, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Government Procurement
- Apply the relevant requirements of international public-sector frameworks and GCC regulations
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for government officials, legal advisors, compliance officers and policy teams in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Government Procurement

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
25–29 Jan 2027	Singapore	Classroom	5 days	\$5,500
15–26 Mar 2027	Cape Town	Classroom	10 days	\$9,900
26–30 Jul 2027	Dubai	Classroom	5 days	\$5,500
22 Aug – 2 Sep 2027	Kuwait City	Classroom	10 days	\$9,900
11–15 Oct 2027	Online (live)	Online (live)	5 days	\$3,000
31 Jan – 4 Feb 2028	Edinburgh	Classroom	5 days	\$5,500
12–23 Jun 2028	Johannesburg	Classroom	10 days	\$9,900
31 Jul – 4 Aug 2028	Tbilisi	Classroom	5 days	\$5,500
21 Aug – 1 Sep 2028	Lisbon	Classroom	10 days	\$9,900
4–8 Sep 2028	Online (live)	Online (live)	5 days	\$3,000
2–6 Apr 2029	Milan	Classroom	5 days	\$5,500
23 Apr – 4 May 2029	Vienna	Classroom	10 days	\$9,900
27–31 Aug 2029	Abu Dhabi	Classroom	5 days	\$5,500
15–26 Oct 2029	Tbilisi	Classroom	10 days	\$9,900
26–30 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
24–28 Jun 2030	Stockholm	Classroom	5 days	\$5,500
18–29 Aug 2030	Sharm El Sheikh	Classroom	10 days	\$9,900
23–27 Sep 2030	Lagos	Classroom	5 days	\$5,500
14–25 Oct 2030	Tbilisi	Classroom	10 days	\$9,900
25–29 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/government-procurement-masterclass/>

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