



KPIs & Balanced Scorecard: Practical Workshop

Leadership & Management

QGT-LEA-154 | Practical workshop | 5 or 10 days | Online, classroom, in-house

Course overview

KPIs & Balanced Scorecard: Practical Workshop is a hands-on workshop built around exercises and real site problems in KPIs & Balanced Scorecard. It covers the principles, the requirements of leading management research and international best practice, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of KPIs & Balanced Scorecard
- Apply the relevant requirements of leading management research and international best practice
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for executives, managers, team leaders and high-potential staff who want practice rather than theory.

Course outline (5 days)

Day 1: Workshop briefing and baseline

Participants bring a real problem from their own site

Day 2: Guided practice 1

Hands-on exercises using templates, checklists and calculators

Day 3: Guided practice 2

Simulations and role-play based on KPIs & Balanced Scorecard scenarios

Day 4: Field cases from the Gulf and Africa

Analysing what went wrong and what worked

Day 5: Action plan and peer review

Each participant leaves with a reviewed improvement plan

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
9–13 May 2027	Salalah	Classroom	5 days	\$5,500
31 May – 11 Jun 2027	Paris	Classroom	10 days	\$9,900
23–27 Aug 2027	Munich	Classroom	5 days	\$5,500
30 Aug – 10 Sep 2027	Milan	Classroom	10 days	\$9,900
18–22 Oct 2027	Online (live)	Online (live)	5 days	\$3,000
16–20 Apr 2028	Jeddah	Classroom	5 days	\$5,500
14–25 May 2028	Manama	Classroom	10 days	\$9,900
4–8 Sep 2028	Vienna	Classroom	5 days	\$5,500
25 Sep – 6 Oct 2028	Dublin	Classroom	10 days	\$9,900
2–6 Oct 2028	Online (live)	Online (live)	5 days	\$3,000
12–16 Feb 2029	Luanda	Classroom	5 days	\$5,500
19 Feb – 2 Mar 2029	Budapest	Classroom	10 days	\$9,900
25–29 Jun 2029	Marrakech	Classroom	5 days	\$5,500
20–31 Aug 2029	Cape Town	Classroom	10 days	\$9,900
29 Oct – 2 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
25–29 Mar 2030	Geneva	Classroom	5 days	\$5,500
20–31 May 2030	Istanbul	Classroom	10 days	\$9,900
30 Sep – 4 Oct 2030	Milan	Classroom	5 days	\$5,500
21 Oct – 1 Nov 2030	Johannesburg	Classroom	10 days	\$9,900
18–22 Nov 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/kpis-and-balanced-scorecard-practical-workshop/>

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