



Procurement & Purchasing Management Masterclass

Supply Chain, Procurement & Logistics

QGT-SCM-161 | Masterclass | 5 or 10 days | Online, classroom, in-house

Course overview

Procurement & Purchasing Management Masterclass is a senior-level masterclass on strategy and performance in Procurement & Purchasing Management. It covers the principles, the requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Procurement & Purchasing Management
- Apply the relevant requirements of CIPS and ASCM frameworks, Incoterms 2020 and ISO 28000
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Build a business case and roadmap their leadership team can act on

Who should attend

Designed for procurement, supply chain, warehouse and logistics professionals in senior and leadership roles.

Course outline (5 days)

Day 1: Strategic view of Procurement & Purchasing Management

Trends, regulation and what leading companies do differently

Day 2: Benchmarking and performance

KPIs, maturity models and gap analysis

Day 3: Lessons from major incidents and projects

Decision points that changed outcomes

Day 4: Leading the change

Building the business case, budget and team capability

Day 5: Masterclass forum

Expert panel, peer exchange and personal roadmap

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
9–13 May 2027	Manama	Classroom	5 days	\$5,500
17–28 May 2027	Vienna	Classroom	10 days	\$9,900
14–18 Jun 2027	Madrid	Classroom	5 days	\$5,500
11–22 Jul 2027	Algiers	Classroom	10 days	\$9,900
1–5 Nov 2027	Online (live)	Online (live)	5 days	\$3,000
3–7 Apr 2028	Rome	Classroom	5 days	\$5,500
29 May – 9 Jun 2028	Baku	Classroom	10 days	\$9,900
5–9 Jun 2028	Casablanca	Classroom	5 days	\$5,500
31 Jul – 11 Aug 2028	Singapore	Classroom	10 days	\$9,900
30 Oct – 3 Nov 2028	Online (live)	Online (live)	5 days	\$3,000
26 Feb – 2 Mar 2029	Beirut	Classroom	5 days	\$5,500
9–20 Jul 2029	Geneva	Classroom	10 days	\$9,900
16–20 Jul 2029	Baku	Classroom	5 days	\$5,500
24 Sep – 5 Oct 2029	Amsterdam	Classroom	10 days	\$9,900
15–19 Oct 2029	Online (live)	Online (live)	5 days	\$3,000
8–12 Apr 2030	Tunis	Classroom	5 days	\$5,500
29 Apr – 10 May 2030	Casablanca	Classroom	10 days	\$9,900
26–30 Aug 2030	Lisbon	Classroom	5 days	\$5,500
29 Sep – 10 Oct 2030	Salalah	Classroom	10 days	\$9,900
7–11 Oct 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/procurement-and-purchasing-management-masterclass/>

WhatsApp: +971 50 697 0908

Email: training@qimmatrainig.com

