



Stakeholder Management

Project Management & Contracts

QGT-PMC-115 | Foundation | 5 or 10 days | Online, classroom, in-house

Course overview

Stakeholder Management is an introduction that builds a solid working knowledge in Stakeholder Management. It covers the principles, the requirements of PMI PMBOK, FIDIC, AACE and ISO 21502, and the practical methods used on site, with case studies from operations in the Gulf, Africa and worldwide. Available online, in the classroom in 60 cities, or in-house.

What participants will be able to do

- Explain the principles, terminology and scope of Stakeholder Management
- Apply the relevant requirements of PMI PMBOK, FIDIC, AACE and ISO 21502
- Use practical tools, checklists and calculations with confidence
- Recognise common problems, risks and root causes and choose the right corrective action
- Prepare an improvement plan for their own site or organisation

Who should attend

Designed for project managers, planners, contract engineers and commercial staff, new joiners and anyone who needs a solid grounding in the subject.

Course outline (5 days)

Day 1: Principles and terminology

Scope, key definitions and how Stakeholder Management fits into daily operations

Day 2: Codes, standards and requirements

What PMI PMBOK, FIDIC, AACE and ISO 21502 require, and how to read them

Day 3: Methods, tools and calculations

Step-by-step methods, checklists and worked examples

Day 4: Operation, inspection and common problems

Typical failures, warning signs and what to do about them

Day 5: Case studies, workshop and assessment

Group exercise on real cases and a final knowledge check

What the 10-day edition adds

Day 6: Applied project, part 1 – Apply the week-one methods to a case from your organisation

Day 7: Data and digital tools – Software, spreadsheets and digital tools used in practice

Day 8: Lessons from incidents and audits – What investigations and audit findings teach

Day 9: Applied project, part 2 – Complete, test and refine your solution

Day 10: Presentations and final assessment – Present to the group and complete the final assessment

Fees (USD per participant)

Duration	Live online	Classroom	In-house
5 days	\$3,000	\$5,500	On quote
10 days	\$5,500	\$9,900	On quote

Fees include course material and certificate of completion; classroom fees include refreshments and lunch. In-house training is priced per group.

Dates and cities 2027–2030

Dates	City	Format	Duration	Fee
3–7 May 2027	Madrid	Classroom	5 days	\$5,500
21 Jun – 2 Jul 2027	Sharjah	Classroom	10 days	\$9,900
15–19 Aug 2027	Sharm El Sheikh	Classroom	5 days	\$5,500
5–16 Sep 2027	Cairo	Classroom	10 days	\$9,900
27 Sep – 1 Oct 2027	Online (live)	Online (live)	5 days	\$3,000
13–17 Mar 2028	Stockholm	Classroom	5 days	\$5,500
8–19 May 2028	Manchester	Classroom	10 days	\$9,900
7–11 Aug 2028	Abu Dhabi	Classroom	5 days	\$5,500
6–17 Nov 2028	Lagos	Classroom	10 days	\$9,900
13–17 Nov 2028	Online (live)	Online (live)	5 days	\$3,000
28 May – 1 Jun 2029	Athens	Classroom	5 days	\$5,500
26 Aug – 6 Sep 2029	Kuwait City	Classroom	10 days	\$9,900
24–28 Sep 2029	Manchester	Classroom	5 days	\$5,500
8–19 Oct 2029	Madrid	Classroom	10 days	\$9,900
5–9 Nov 2029	Online (live)	Online (live)	5 days	\$3,000
4–8 Mar 2030	Dubai	Classroom	5 days	\$5,500
10–21 Jun 2030	Athens	Classroom	10 days	\$9,900
29 Jul – 2 Aug 2030	Casablanca	Classroom	5 days	\$5,500
16–27 Sep 2030	Stockholm	Classroom	10 days	\$9,900
21–25 Oct 2030	Online (live)	Online (live)	5 days	\$3,000

How to register

Register online or scan the code

<https://qimmatrainig.com/courses/stakeholder-management/>

WhatsApp: +971 50 697 0908

Email: training@qimmatrainig.com

